



Consulting Referrals



About IBC

International Bar Coding Systems & Consulting Inc. (IBC) is a full service solution provider for Inventory Management, Labeling, Bar Coding, Point-of-Sale, Traceability, Automatic Identification and Data Capture (AIDC), Radio Frequency Identification (RFID), SMB and Enterprise Computing. IBC provides the technical know-how and experience to update outdated and legacy technology up to the requirements of modern business. By providing optimal performance

power per dollar, IBC helps optimize efficiencies in your organization into a modern fully functioning technology solution that provides seamless integration between head office, remote locations, mobile operators, and sensor nodes. Utilizing rugged hardware, unmatched software customization, and scalable consumables, IBC helps optimize productivity in a cost-effective reliable manner. With nearly 30 years of experience, IBC's solutions are utilized by SMB's, Fortune 500 companies, and government agencies across North America.

Products

- Labels & Tags •RFID Labels & Tags •Direct Thermal Paper •Thermal Transfer Ribbon
- Handheld Scanners •Fixed Mount Scanners •Bar Code Verifiers •1 Colour Printers
- CYMK Printers •Printer Applicators •Label Applicators •Conveyors •Point of Sale Systems
- Human Machine Interfaces (HMI) •Scales •Software •Environmental Data Capture
- RFID Printers, Readers, & Antennas

Services

- Label & Tag Printing •Bar Code Design & Implementation •Label/Tag Warehousing
- Digital Overprint Service •Bar Code Verification •Health Canada Cannabis Label Printing
- BC Traceability Grant Consulting •Custom Software Development •Database Generation
- Installation, Servicing, and Maintenance (ISM) •Printer Repair •Technology Consulting
- Traceability Consulting •Project and Site Risk Assessment
- Packaging Machinery Design •One-Vendor Solution Consulting
- Remote IT, Managed Networks, & On-Site Support •Vendor Managed Consumables
- Traceability Project Implementation •Solution as a Service (SolaaS)

6 Reasons to Choose IBC

1. Industry Neutral / Best Practices
2. Scalable Scope Solutions
3. Customizable Solution
4. Consumable Production In-House
5. Sustainable Media Solutions
6. Easy to Refer / Client Tracking
7. Industry Leading / Cutting Edge Solutions
8. Wide Span of Product / Service
9. One Vendor Solution
10. Excellent Commission Referral Rate



**International Bar Coding
Systems & Consulting Inc.**



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Case Studies



Aluminum Railing Manufacturer

Location: British Columbia

Aluminum railing manufacturer responsible for customer fabricating and installation had payables period that started upon project completion. Manufacturing defects extended payables period on 75% of projects with additional payables period extended on average 90-120 days.

Purchased: Work In Progress Labels, RFID Labels, Printers, Employee Tracking, RFID Portal, RFID Mobile Computers, Custom Software, Technology Consulting, Mobile Computer DaaS

Net Results: ROI 60 Days, Reduced defect rate to 1.5%, Reduced shipped product defect rate to .5%.



International Non-Proliferation Mission

Location: Confidential

Overseas international non-proliferation mission required asset tracking, item receiving/picking, and point of sale across multiple remote and austere locations. Spoke and wheel client server infrastructure implemented with redundant data records and diminished data loss potential.

Purchased: Asset Labels, Labels, Printers, Point of Sale Equipment, Rugged Server with Data Redundancy, Remote IT & Managed Network Services, Project and Site Risk Assessment

Net Results: IED/Mortar strike on main facility resulted in only 45 minutes of downtime.



Wood Products Manufacturer

Location: California

Wood products manufacturer responsible for tracking raw material through work in progress to initial stage sellable product was unable to associate cost to finished product, track output efficiencies, or inventory costs. Labour cost of manual inventory counts was greater than \$200,000, and inventory adjustments typically exceeded \$3 Million per year.

Purchased: RFID Tags, RFID Printers, RFID Portals, RFID Mobile Computers, Custom Software, Vendor Managed Consumables

Net Results: ROI 30 Days, automated inventory count meant only 1 annual count per year, inventory adjustments never exceeded \$2,500.



Fresh Produce Packer

Location: North America

North American produce packer paid pickers on a per 22lb tote basis assuming completely filled tote. Averaging 1.2 Million totes per year, packer had no data to confirm totes were completely filled, who profitable pickers were, or what average weight of totes were.

Purchased: Removable Adhesive Labels, Printers, Employee Tracking Software, Mobile Computers, Custom Software, Technology Consulting, Report Generation

Net Results: ROI 10 Days, packer was able to reduce overspend by \$2,550,000 annually.



Automated Label
Applicator
Plywood



Fruit Traceability
Fruit Producer



Fruit Bin Traceability
Cherry Producer



Product Label Print
Cannabis



Automated Label
Print & Traceability
Beverage



Product Label Print
Beer



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